

Pedro Pires

Oldham, Greater Manchester (UK) | +44 (0)7377129755
Lpedro.pires90@gmail.com | www.linkedin.com/in/pedro-pires-8419834a/

WORK EXPERIENCE

Talent Acquisition Specialist

Travel Counsellors (Manchester, UK)

October 2023 - August 2024

- Source, screen, interview (MS Teams and Face-to-Face), and extend offers to candidates for diverse roles, predominantly in Finance, Marketing, Customer Service and Tech positions. In less than 3 months, my FTC contract was converted to permanent due to high performance.

Corporate Recruiter

AP Wireless (Remote, UK)

May 2022 - August 2022

- Recruited for a variety of roles within the EMEA space. The position was made redundant very shortly.

Talent Acquisition Business Partner

Mollie via Scede (Remote, UK)

September 2021 - May 2022

- Hired for AML, KYC, CDD, Fraud and Risk positions, including junior and senior roles in different locations.
- Volume and quality targets overachieved, including >80% of hires directly sourced and no agency usage.

Talent Acquisition Specialist

Johnson Controls (Manchester, UK)

January 2019 - August 2021

- Managed the entire recruitment process for B2B and B2C Sales. At any given time, I also hired for other areas, including CS, Finance, Legal and Marketing.
- Exceeded expectations in performance reviews, with targets including Volume (up to 130/year), TTH (35 days, <industry average) and Agency Usage (<5%).

PROFESSIONAL SUMMARY

A Talent Acquisition Specialist experienced in recruiting for different sectors and roles. Given the global nature of my profile, I am prepared to face any challenge in the field, ensuring the highest level of responsibility and demand while striving for the utmost effectiveness and efficiency in the process.

SKILLS & PROFICIENCIES

- Portuguese (Native), English (Native Level) and Spanish (Fluent)
- Recruitment
- Sourcing
- Stakeholder Management
- Negotiation

EDUCATIONAL BACKGROUND

Bachelor's Degree in HR Management

ESCE/Instituto Politécnico de Setúbal (Portugal)

2009-2012

Post-Graduation in HR Management

Universidade Europeia (Portugal)

2012-2013

Specialisation in Training, Development and Performance Management

Universidad Rey Juan Carlos I (Spain)

2014-2015

WORK EXPERIENCE

Operations Recruiter

Booking.com (Manchester, UK)

February 2017 - January 2019

- Started as a CS Advisor, and moved to TA after 3 months, first with a 6-month contract but the secondment was extended due to good performance.
- Sourced and hired for multiple multilingual roles for two offices (Manchester and Barcelona) focusing on CS and Sales roles.

Recruitment Consultant (Delivery)

SHL Portugal / CEB, now Gartner (Lisbon, Portugal)

March 2016 - September 2016

- A 6-month temporary position to know a bit more about the agency side. Transition project between Angola-UK.
- Hired mainly for 3 big clients in the Banking and Aeronautical sectors: Banco de Portugal, BNP Paribas and OGMA. Goals achieved in TTH and Volume.

Human Resources Generalist

Sonangol (Luanda, Angola)

February 2013 - February 2016

- Started my career in one of the biggest African companies. Initially, responsible for the Workforce Planning process and then managing the introduction of the Performance Management process in the group.
- Planned and led training sessions for large groups in different sites in Angola and overseas (Rio de Janeiro and London).
- "Exceeds expectations" performance appraisals, part of the top 10% in a group with +10.000 employees.

CERTIFICATIONS

Teaching English as a Foreign Language (TEFL) / Teaching English to Speakers of Other Languages (TESOL) - 150-hour course

The TEFL Org

2023

Cognitive Potential Assessment - Ability Tests (BPS Level 1)

SHL Portugal/CEB

2016

Personality Assessment - Occupational Personality Questionnaire (BPS Level 2)

SHL Portugal/CEB

2016

RIGHT TO WORK

Portuguese (EU) and Angolan Citizenships

UK Settled Status

HOBBIES/INTERESTS

Running: Enthusiastic runner dedicated to staying active, committed to daily runs to fuel my passion.

Writing: Published Author with a passion for discovering new stories and narratives.

Film Criticism: With a keen eye for diverse perspectives, managing a small team of 3 members in a personal project.

Travelling: Driven by a desire to embrace diverse cultures and connect with people from different walks of life.
