



# KAPIL DILIP THAKAR

## About Me

Dedicated and motivated professional with strong skills and a proven ability to adapt to fast-paced environments. Experienced in maintenance, sales and education with a good track record. Highly detail-oriented, team player, and quick learner committed to delivering high-quality results. Passionate about contributing my skills to a dynamic organization.

## Contact

### Phone

+91 8600826318

### Email

thakarkapil413@gmail.com

### Address

Nashik, Maharashtra, India

## Education

- **Diploma in Mechanical Engineering (3 Years)**  
Maharashtra State Board of Technical Education  
2012 - 2015
- **Secondary School Certificate**  
Maharashtra State Board of Secondary and Higher Secondary Education  
2010
- **Teaching English as a Foreign Language Certification (TEFL) 120 Hours Level 3**  
The TEFL Academy  
2024

## Skills

- Sales Strategies
- Negotiation Skills
- Problem-Solving
- Time Management
- Presentation Skills
- Market Research

## Language

- English (C1)
- Hindi (Native)
- Marathi (Native)

## Relevant Experience

2024

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2025

### Foreign English Teacher

**Viet Au My (VEA English Centre), Ho Chi Minh City, Vietnam**

- Prepared and delivered interactive English language lessons for students.
- Organized extracurricular events and activities to enhance practical learning.

## Professional Experience

2022

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2024

### Handyman (Preventive Maintenance Assistant)

**Air India Airport Services Limited, Mumbai**

- Assisted the Preventive Maintenance Manager in tracking and recording preventive maintenance for airport ground handling equipment (e.g., pushback tractors, tow trucks, buses).
- Prepared daily, monthly, and yearly reports and checklists for preventive maintenance.
- Ensured the timely availability of spare parts for maintenance tasks.

2019

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2022

### Sales Executive

**Panchavati Automobiles Private Limited, Nashik  
Hyundai Showroom**

- Prospected and qualified leads through cold calling, email campaigns, and networking events.
- Increased sales by implementing effective upselling strategies.
- Maintained up-to-date knowledge of product features and benefits to provide accurate information to customers.
- Provided exceptional customer service by addressing inquiries and resolving issues promptly.

## Additional Information

Date of Birth - 29<sup>th</sup> May 1994

Nationality - Indian

Marital Status - Single

Driving License - Light Motor Vehicle