



Francisco Dapena

I am a positive and hardworking individual who always strives to achieve the highest possible standard at any given task. I am eager to learn new skills and I am available for immediate start.



fdm1993@gmail.com



+34 638751255

SKILLS

Cambridge Certificate:
C1

Driving licence

Customer Service

Sales

IT

Video & Photography

Digital Marketing

LANGUAGES

Spanish



English



INTERESTS

Photography

Travel

Cinema

Sports

WORK EXPERIENCE

Working Holiday Visa in New Zealand

Various employers

07/2023 - 07/2024

New Zealand

Achievements/Tasks

- Adaptability and intercultural communication
- Problem solving and time management
- Managed work processes in different industries

Sales Development Representative / Account executive Houzz

10/2021 - 03/2023

Berlin, Germany

Houzz is the leading online platform for home remodeling and design

Achievements/Tasks

- Develop superior customer service relationships with prospects
- Meeting and exceeding sales goals
- Cold calling and CRM management

Sales Executive Trimedika Ltd

03/2020 - 05/2021

Belfast, UK

An international manufacturer of innovative medical devices

Tasks

- Supporting international distributors (B2B) and pipeline management
- Generating leads and sales prospecting

European Volunteer / Front Office Crescent Arts Centre

09/2018 - 03/2020

Belfast, UK

A vibrant Community Arts Centre and Cultural Hub

Tasks

- Working in box office and dealing with costumers
- Venue setup tasks including moving equipment into place

EDUCATION

Master in Digital Marketing Camilo Jose Cela University

09/2017 - 06/2018

Madrid, Spain

Degree in Audio-Visual Communication San Jorge University

09/2012 - 06/2016

Madrid, Spain