

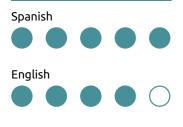
fdm1993@gmail.com

. +34 638751255

SKILLS

Cambridge Certificate: C1
Driving licence
Customer Service
Sales IT
Video & Photography
Digital Marketing

LANGUAGES



INTERESTS

Photography

Travel Cinema

Sports

Francisco Dapena

I am a positive and hardworking individual who always strives to achieve the highest possible standard at any given task. I am eager to learn new skills and I am available for immediate start.

WORK EXPERIENCE

Working Holiday Visa in New Zealand Various employers

07/2023 - 07/2024

Achievements/Tasks

- Adaptability and intercultural communication
- Problem solving and time management
- Managed work processes in different industries

Sales Development Representative / Account executive Houzz

10/2021 - 03/2023 Houzz is the leading online platform for home remodeling and design Achievements/Tasks

- Develop superior customer service relationships with prospects
- Meeting and exceeding sales goals
- Cold calling and CRM management

Sales Executive Trimedika Ltd

03/2020 - 05/2021

An international manufacturer of innovative medical devices Tasks

- Supporting international distributors (B2B) and pipeline management
- Generating leads and sales prospecting

European Volunteer / Front Office

Crescent Arts Centre
09/2018 - 03/2020
A vibrant Community Arts Centre and Cultural Hub
Tasks

Working in box office and dealing with costumers

Venue setup tasks including moving equipment into place

EDUCATION

Master in Digital Marketing Camilo Jose Cela University 09/2017 - 06/2018

Madrid, Spain

Degree in Audio-Visual Communication San Jorge University 09/2012 - 06/2016

Madrid, Spain



Berlin, Germany

Belfast, UK

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