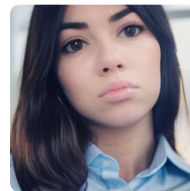


Rossita Kostiukevych

ENGLISH TEACHER, CHINESE TEACHER, RUSSIAN TEACHER



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1995-09-26

Ukrainian, Polish

PROFESSIONAL SUMMARY

Dynamic candidate experienced in sales and customer service. Proven track record of exceeding sales goals and developing strong customer relationships. Skilled in creating and executing successful sales strategies to drive revenue growth. Highly organized and detail-oriented with a passion for helping clients find solutions.

SKILLS

English

Chinese

Polish

Ukrainian

Russian

Czech

Norwegian

EXPERIENCE

ENGLISH TEACHER, Cracow

ProLingua, February 2023–Present

- Developed engaging lesson plans that catered to students' diverse learning needs
- Utilized technology to enhance students' language skills through interactive activities
- Collaborated with colleagues to create a positive and supportive learning environment

CHINESE TEACHER, Cracow

ProLingua, February 2023–Present

- Developed and implemented engaging lesson plans for beginner/intermediate level Chinese language students
- Utilized multimedia resources to enhance students' understanding of Chinese culture and language
- Provided individualized feedback to students to improve their listening, speaking, reading, and writing skills
- Organized cultural events and activities to immerse students in Chinese language and customs

RUSSIAN TEACHER, Cracow

ProLingua, February 2023–Present

- Taught Russian language and culture to students of all levels
- Developed engaging curriculum and lesson plans tailored to individual student needs
- Utilized multimedia resources to enhance learning and student engagement
- Facilitated interactive activities to practice speaking, reading, writing, and listening skills

SALES SPECIALIST, Lublin

Stanlab, July 2024–December 2024

- Communicated product features, advantages, and benefits to customers.
- Provided exceptional customer service through regular follow-up calls, emails, and visits.
- Developed and implemented effective sales strategies to increase customer base and market share.
- Attended scheduled training sessions, department meetings, and company events to build expertise and promote company image.
- Maintained knowledge of current product lines, pricing structures, and promotions.
- Called and met with regular and prospective customers to build long-term customer relationships and networks.

EDUCATION

BACHELOR OF PHILOLOGY IN TEACHER OF THE ENGLISH LANGUAGE AND FOREIGN LITERATURE

H.S. Skovoroda Kharkiv National Pedagogical University, June 2017

BACHELOR OF SINOLOGY

The John Paul II Catholic University of Lublin, December 2024

MASTER DEGREE IN TRANSLATION

University of Tourism and Foreign Languages, December 2024

CERTIFICATIONS

- | | |
|--------------------------|--------------------------|
| • Certificate in Chinese | • Certificate in Czech |
| • Certificate in Polish | • Certificate in English |

WEBSITE, PORTFOLIO AND PROFILES

www.linkedin.com/in/rossita-k37493a181