

Daniel Lewis-Enright

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EXPERIENCE

Missing Link, Remote – Global Prospector / SDR

I worked as an SDR and Global Prospector in which I used multiple prospecting tools to find potential clients and either cold call, email or send LinkedIn messages to engage and try enticing them to organize a meeting with a sales director. A part of my role was to write out a script for the calls, research trends or build skills and create copy and sequences for the other outbound strategies.

Growth Hub, Rosebank - Shared SDR / Systems Specialist

I worked as a SDR for multiple clients where my main job was to book meetings for our clients with interested prospects. I also did jobs such as CV screening and interviews, training other SDRs, operational process development and implementation, cold calling, copywriting, prospect searching, Quality Analysis, segmentation and using multiple CRM's, such as HubSpot, Pipedrive and Skylead.

The Sweat Shop, Dunkeld - Specialist Retail Associate

I worked as a specialist shoe salesman who has learned how to do testing for individuals to provide aid in their search for their respective right shoe for their specific sport. This also includes aid in helping individuals with shoes to help recovery from injuries.

Exclusive Books, Cresta - Retail Associate

I worked as a salesman at exclusive books in which I helped customers, used cash registers and balanced the money at the end of the day.

The Silver Teaspoon, Northcliff—Waiter

I worked on the floor as a waiter on a Saturdays and Sundays until I could only work on a Saturday.

SKILLS

- TEFL (2022)
- Copy and script writing (1 year 3 months)
- CRM Utilization (1 Year; Multiple)
- Computer Literate (10+ years)
- ICDL (4 years)
- Musician (10+ years)
- Child Care (2 years)
- Sales and Management (5 years)
- Communicating through multiple channels (5 years)
- Data Capturing (3 years)
- Java (3 years)
- General Management (3 years)

Languages:

- English
- Afrikaans

Flok, Pretoria— *promoter & Data Capturer*

Flok is a rewards-based company which works with many different restaurants as a loyalty program. We would get people to join the loyalty program by discussing the benefits of the application of which the program ran off. I also did stock takes and data capturing for the company

Madison Avenue, Rivonia — *Bartender*

I worked at Madison Avenue for a couple months as a bartender in the evenings so that I could study during the day.

Adega, Northcliff — *Waiter*

I worked at Adega as my first job. I was a runner and then a waiter and worked in the bar for a little bit and in the kitchen. It was a holiday job as I was still in school.

ChurchAlive, Northcliff — *Apprentice*

I worked at ChurchAlive for 6 months as an apprentice helping out with maintenance, bookkeeping, admin and School and Friday night ministries, in which I would be on for worship or teaching or looking after the youth in a small group setting.

ChurchAlive, Northcliff — *Schools Ministry Coordinator/Mentorship Coordinator*

I worked at ChurchAlive for 1 year in which I did admin for a School Ministry program and Friday night ministries. I also was on for worship and taught Kids and Teenagers in groups ranging from 10- 60 people a program.

EDUCATION

The King's School Robin Hills, Robin Hills — *Matric*

I Studied at King's since grade 6. Got a Bachelor's Degree pass. My subjects at school and the results I obtained in matric are:

English-65

Afrikaans-48

Math Core-53

Business-69

Biology-68 I.T-

61

L.O-81

University of Witwatersrand, Johannesburg— Bachelor in Humanities (*Psychology*)

Graduated

THE TEFL ACADEMY, Online— TEFL Course

Completed with Grade: Merit

ChurchAlive, Northcliff— *Leadership Course*

I have done a leadership course through the Church.

ChurchAlive, Northcliff— *Counseling Course*

I have done a counseling course through the Church and have used the skills often while dealing with children and teens.

ChurchAlive, Northcliff— *On-The-Job training*

I have learnt a wide variety of skills while working at ChurchAlive. Skills such as working with excel, maintenance of a campus, public speaking and work place etiquette.

MOBILITY

Drivers, Randburg testing Station

I have my drivers license, I got it in November 2015.