William Herrmann 100 Ton Master, Sailing Endorsement www.USCGMaster.com 954-803-6838 130 4 Avenue N #405 St Petersburg, FL 33701

In summary I am an experienced mariner, seasoned manager with crisis management experience and have over 50 years of boating experience.

Following is an overview of my relevant skills and experience:

- - o Good mechanical, able to perform all maintenance and minor engine repairs
 - o Good vessel repair, can perform routine repairs (i.e. steering cable replacement) as well as emergency repairs.
 - o Technology savvy, able to understand networking issues as well as instrument hiccups
- Single-hand a Tartan 33 previously out of the Hillsboro Inlet. Currently, sailing from St. Petersburg, FL.
- As Master commanded two transatlantic crossings, one eastbound and one westbound.
- As Master commanded sailboats to 64' and power vessels to 80'
- As Master commanded blue water deliveries in waters ranging from Panama, Curacao, Grenada to Boston and Gulf of Mexico to Virgin Islands, Gibraltar and Seattle to San Francisco Access to tracker to verify available upon request
- Certified to Teach ASA 101 and 103
- Authored six articles in Practical Sailor magazine
- Former offshore kayaker and long-distance kayak racer- completing and winning races from 300-1300 miles

Other professional experience:

- Retired early from utility industry as utility field superintendent.
- Position provided demanded expertise in operating calmly while managing a crisisin the public eye. Have learned to recognize an issue, analyze the situation and then act.
- Also mastered ability to reevaluate impact of solution on entire situation. Stated differently, I avoid target or problem fixation.
- Experienced leader able to form teams from apparently divergent personalities.
- Proficient public speaker (national and international conferences) and trainer.

By the numbers:

- 6'2"
- 225 lbs
- Very good overall condition, in the past year I have twice gone forward in weather to clear a damaged jib. No physical limitations (see kayaking background).
- Mariner Reference Number 3984107