

Stefano Frasca

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Overview

Positive mental attitude, Hard working mindset and multi-tasking strength. Team player.

EXPERIENCE

Dr. Martens Airwair Group Limited, Rome - Italy - Sales Associate September 2021 - Present

- Achieving my own sales targets and motivating the team to reach theirs.
- Follow all store operating procedures e.g. delivery, clock in/out, stock takes, replenishment etc
- Handle till transactions in line with operating procedures •Handle more complex enquiries from customers
- Provide excellent customer service at all times

Multiple Locations, WA - QLD Australia - FarmHand Labourer September 2018 - May 2020

- *Planting, cultivating, and harvesting various crops such as Strawberries, Raspberries and Onions.*
- *Performing duties such as tilling the soil, applying fertilizer and pesticides, transplanting, weeding, thinning, pruning, picking, cutting, cleaning, sorting, packing, processing, and handling harvested products.*
- *Operating Tractors, Agriculture Sprayer and Forklift.*
- *Repairing and replacing defective farm equipment.*
- *Care for established lawns by mowing, mulching, trimming, and edging around flower beds, walks.*
- *Repairing and Installing underwater pumps*
- *Installing and maintenance of irrigation systems, such as Poly pipes, T Tapes and sprinklers.*

Caboolture, QLD - Australia - Volunteer September 2018 - December 2019

- During the months I spent working as a contractor for a Korean organization, I was in charge of sorting the new workers into the different houses owned by the same organization in the neighbourhood. There was a frequent turnover of personnel, individuals were almost always from Korea, Japan and Taiwan and my job was to provide them with basic English language teaching (enough to follow instructions at work) new bank account, social security number and everything needed to get settled in Australia

Kelly Services - Apple Technology, Multiple locations through Europe - Mapping Operator

June 2019 - August 2019

- *Apple is conducting ground surveys around the world to collect data to improve Apple Maps, and in support of the Look Around feature. It will also periodically revisit some locations to gather new data in an effort to maintain a high-quality, up-to-date map.*
- *Operating iDrive software*
- *Completing all the tasks and missions assigned from the DC and report any issue with the System or vehicle*
- *Adhere to company policies*
- *Operating Apple devices and softwares*

Natural Habitats, Auckland NZ - Landscaper September 2017 - September 2018

- *Operating all ground and gardening equipment safely and efficiently.*
- *Operating vehicles such as ASV Bobcat and mini digger under supervision*
- *Set up work space for Turf installation and maintenance*
- *Preparing work area for paving, including digging, mixing concrete and laying pavers*
- *Preparing garden beds, soiling and raking to finish level.*
- *Repairing established lawns using seed mixtures and fertilizers recommended for particular soil type and lawn location under supervision*
- *Timber works such as Timber edging and help with fencing.*
- *Fertilization, seeding, mowing, weed whacking, finger hoeing, edging, hedge trimming, tree & shrub planting and removal, flower planting & transplanting, mulching, basic stonework, debris removal and cleanup.*

Macpac, Auckland NZ - Sales Assistant May 2017 - September 2017

- *Assisting shoppers to find the goods and products they are looking for giving advice and guidance on product selection to customers.*
- *Stocking shelves with merchandise.*

- *Keeping the store tidy and clean, this includes vacuuming and mopping. · Responsible dealing with customer complaints.*
- *Responsible for security within the store and being on the look-out for shoplifters and fraudulent credit cards etc.*

North Beach, Auckland NZ - Sales Assistant September 2016 - December 2016

- *Be involved in stock control and management.*
- *Assisting shoppers to find the goods and products they are looking for.*
- *Keeping the store tidy and clean, this include vacuuming and mopping.*
- *Responsible dealing with customer complaints.*
- *Attaching price tags to merchandise on the shop floor.*
- *Reporting discrepancies and problems to the supervisor.*

V.I.P Garden Services, Auckland NZ - Landscaper September 2017 - September 2018

- *Mowing, weed eating and mulching planted areas and lawns.*
- *Pruning trees, shrubs and hedges using hedge-trimmer and extendable chainsaw*
- *Removing leaf litter using leaf blower*
- *Caring for established lawns by mulching and weeding* • *Clearing paths of moss and lichen*

VANS - A VF Company, Rome IT - Supervisor January 2015 - June 2016

- *Providing excellent service to the customer by greeting, welcoming, fitting, and assisting them with finding items in their size and by offering the customer diverse and complementary products to ensure they experience the full breadth of our product offerings, all while achieving performance and sales objectives as agreed upon with the Store Management.*
- *Assisting with motivating associates to achieve maximum sales productivity and ensure that sales plans are achieved.*
- *Counting cash drawers and making bank deposits.*
- *Preparing outgoing shipments.*

VANS - A VF Company, Rome IT - Sales Assistant September 2012 - January 2015

- *Providing excellent customer service as outlined in the Vans S.K.A.T.E. training program which includes, but not limited to greeting, fitting/measuring, and assisting with meeting the customers needs.*
- *Replenishing stock levels on the sales floor as needed; organizing and maintaining organization of store stockroom.*
- *Assist with ensuring proper sales promotional setup of store and maintenance of sales floor and stockroom to create a clean and well presented store.*
- *Repetitive hand motion while operating cash register or computer, regularly interacts with the public in an often crowded and noisy interactive store environment.*

GEDIGROUP s.r.l., Rome IT - Web Designer July 2008 - December 2011

Company operating in the ICT field specialized in software projects, providing specialist advice and services targeted to the network, E-learning and communication BTL and ATL

- *Web design*
- *Corporate identity creation*
- *Communication below the line and above the line*
- *Design / implementation and banners flash animations*
- *Logotype design*
- *Developed design deliverables that elevated, differentiated and Functioned on-brand and on-strategy.*
- *Maintained consistent use of graphic imagery in materials and other marketing outreach.*
- *Formatted text and graphics for blog posts, newsletters and other materials.*
- *Worked with internal clients to determine strategy and design for annual marketing campaigns.*
- *Generated new ideas with limited direction and varied internal client needs.*
- *Generated computer graphics and page-layout software, graphic elements and Photography.*
- *Generated detailed specs of final designs.*
- *Mentored new members of design staff during onboarding.*
- *Designed advertisements, tradeshow banners and signage from concept through completion.*

EDUCATION

Albafor Institute, Albano - Rome IT - Multimedia and Graphic Design

- *Advanced understanding of the principles of graphic design for the web/screen environment. - Graphic Design and web coding.*
- *Photoshop, Illustrator, InDesign, Flash, C++, JavaScript and Office Suite. - Photography and Visual Arts*
- *Economics, Civic Education and Law*
- *Communication and Information Technology*
- *Printing and Plotting*

James Joyce High School, Ariccia - Rome IT - Foreign Languages and Humanities

- *Italian, English, French and related Literature.*
- *History and Geography*
- *Latin and Anthology*
- *Algebra and Geometry*
- *Natural Science, Human Science, Physics, Biology.*
- *Philosophy*

- *Art History*
- *Physical Science*

Licenses & Certifications

Advanced Mixology And Bartending Diploma

International Pizzaiolo Diploma

HACCP Certificate

Work-Based First AID Training (New Zealand)

Site Safety Card (Passport Building Construction - New Zealand)

Full Manual Driving License