

Corliss Meunier



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Summary

I love networking and meeting new people, you never know what you can learn from someone new.

Seasoned business development executive with specialties in real estate & networking

Experience



Business Development Executive

Tom James Company

Jan 2023 - Present (4 months)

Saving you time by delivering custom clothing to you.



Senior Inside Sales & Business Development Representative

eXp Realty

Mar 2022 - Mar 2023 (1 year 1 month)

Cold calling / Prospecting / Recruiting / Lead Qualification / Appointment Setting / Teaching(training) Realtors on how to close more Deals / Sales Qualification / Industry Development / Identifying new business opportunities / Providing Market Insights to Clients / CRM



Mortgage Agent

Citadel Mortgages

Jul 2021 - Mar 2023 (1 year 9 months)

Mortgage Financial Advice / Prospecting / Client Relations / Admin / Document Qualification / Lead Generation / New Business Development



Customer Relations Specialist / Admin Associate

Hydro Ottawa

Aug 2020 - Apr 2022 (1 year 9 months)

Customer Service / Ahod Call Handling / Administrative Tasks / Email Response / Client Care / Training / Supervising New Agents



Supervisor

Sutherland

Aug 2016 - Jul 2020 (4 years)

Handle High Level Client Complaints / Call Center Handling / Onboarding New Agents / Ahod Call Handling / Training / Email Response / Team Handling

Education



Remic

Certification, Mortgage Sales

2021 - 2025

Certification for Mortgage broker license through REMIC



Hon. Kennedy Collegiate

2011 - 2014

Licenses & Certifications



Mortgage Brokers, Bankers And Agents - REMIC

Issued Jun 2021 - Expires Mar 2023

Skills

Lead Generation • Fashion Design • Networking • Style Consulting • Image Consulting • Social Media • Direct Sales • Account Management • Customer Service Operations • Customer Acquisition