



## Meet Cornell William Titus:

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### 📅 Personal Details:

- Date of Birth: 13th January 1995
- Nationality: South African
- South African ID Number: 9501135019089

### ✨ Profile:

**I am not just a teacher with a degree, and a LEVEL 5 TEFL (English as a Foreign Language); I am a dedicated, creative, and passionate educator with a wealth of experience and expertise. I find immense joy and satisfaction in meticulously crafting dynamic, thought-provoking lessons that not only educate but also inspire and captivate my students. By leveraging my robust teamwork and communication skills, I am able to infuse every classroom interaction with energy, enthusiasm, and a fresh perspective.**

**My overarching goal is to instill in my students the confidence and resilience to confront challenges head-on and continually strive for academic and personal excellence. I am committed to honing my teaching abilities, staying abreast of the latest educational methodologies, and actively seeking opportunities to contribute to the ongoing success and development of the educational institution I proudly represent.**

## Work Experience:

**Customer Success Representative, CostCertified ZA, Cape Town, South Africa**

**June 2022 - August 2024**

- Digitized documents
- Onboarded new clients manually
- Built interactive quotations
- Developed SAAS for SME

**Business Development Consultant, Impression Signatures EOH/iOCO, Cape Town, South Africa**

**September 2021 - January 2022**

- Created digital documents
- Handled digital and e-signature compliance with legislation
- Managed Salesforce CRM pipeline
- Sold solutions based on the ECT Act of South Africa
- Developed solutions for SAAS for enterprise
- Adopted a C-level approach to selling

**Territory Account Manager, Uber Technologies t/a UBER Eats ZA, Eastern Cape Province, South Africa**

**February 2020 - August 2021**

- Sold UBER Eats application subscriptions to restaurants
- Created SAAS for SMEs and food brand franchises
- Identified strategic marketing opportunities
- Executed cold calling for lead generation
- Oversaw Salesforce CRM pipeline management

## **Business Development Executive, KHIPU Networks SA, Gqeberha, South Africa**

**May 2017 - January 2020**

Sold Cyber Security Solutions' activities included:

- Aggressive cold calling strategies
- Delivering impactful cyber security awareness training
- Hosting dynamic live webinars and Webex sessions
- Executing and overseeing compelling campaigns
- Generating compelling content for ITWeb publications
- Crafting persuasive case studies
- Engaging in effective reference selling techniques

### **Relevant Experience in Education:**

During my time in university, I volunteered in after-school clubs and took on the responsibility of organizing various extracurricular activities within the university dorm fraternity. Serving as a senior member of the house committee, I actively contributed to the overall welfare of the dorm residents. Teaching has always been a passion of mine, and I find joy in imparting knowledge to individuals of all age groups, be it adults, children, or teenagers. For me, teaching is not just a task, but rather a deep-seated passion that I wholeheartedly embody.

### **TEFL Qualifications:**

- 2023: Qualifi Level 5 Diploma in Teaching English as a Foreign Language (168 hours)  
The TEFL Academy
- 2023: Classroom Teaching Practice (TEFL) (10hrs) - The TEFL Academy

### **Education & Courses:**

2013 - 2016: Bachelor of Arts in Political Sciences and International Studies,  
Rhodes University, South Africa

Majors in Legal Theory, Psychology, Philosophy, Sociology, and Organizational Psychology

## Hobbies & Interests:

I've always been hooked on the thrill of diving into diverse cultures and discovering new surroundings because it broadens my horizon and gives me priceless insights. Music and the arts have a special place in my heart, and I'm absolutely thrilled to catch live performances and art exhibits. Besides, I'm a die-hard fan of traditional sports like football, cricket, tennis, and rugby. These not only fuel my sense of camaraderie but also keep me in top shape. And you couldn't separate me from the excitement of motorsport - I'm always up to date with the latest happenings in the world of wheels. When I'm not on the go, I escape into the captivating worlds of science fiction novels for a truly mind-blowing experience.

**References and proof of certification are available upon request.**