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| Cindy-Rose Fintz fintz.cindy@gmail.com +2782 9600444  |  | | --- | | https://www.linkedin.com/in/cindy-rose-lazarus-fintz-533809bb/ | | **ABOUT ME**  I am a qualified EFL teacher. I enjoy using my creativity to produce stimulating lessons to inspire and engage a class. I work well in a team and can communicate effectively at all levels and ages. | | **HOBBIES**  Water skiing  Painting  Yoga & Breathwork  Cold water bathing | | **PERSONAL DETAILS**  DATE OF BIRTH: 9 March 1961  MARITAL STATUS: Divorced  NATIONALITY: South African  DRIVING LICENCE:  # 60060014VH9T  LANGUAGES SPOKEN: English | | **REFEREES:**  **Work**  Anne Baret G.M. My Group  +27 72 6339341  Terry Morris KCX MD  +27 82 7752520  **Character**  Lisa Markowitz  +27827726300 | | |  | | --- | | Experience *Effective communication, presentation, and negotiation skills along with ability to sustain lucrative relationships with clients and internal / external parties. Possess proven aptitude to thrive in fast paced and challenging business environments by thinking creatively, demonstrating flexibility, and utilising an innovative mind-set.* *expertise extends to team management and development training, ensuring the growth and efficiency of the workforce.*  *Enthusiastic and results-driven professional with strong commercial acumen and extensive experience in analysing operational processes, negotiating contracts, and assisting teams in product development. Competent to develop ideas for improving operational efficiency and implementing strategic operational processes to minimise expenses and maximise operations. Strong team builder with capability to coordinate with teams to deliver measurable results in line with objective constraints.* | | TEFL TRAINING **Level 5 168 Hour TEFL Certificate – The TEFL Academy, UK.**   * July 2023 – November 2023 * Grade   - Created lessons for a variety of levels from pre-intermediate to advanced  - Teaching speaking, listening, reading and writing  - Material & resource creation, utilizing the internet  - English grammar and how to teach the essential language  - Needs analysis and teaching in different situations  - Classroom management and teaching techniques.  TTA Brand (1).jpg | | Education |   2023 TEFL English teacher  2016 Internationally Accredited RTY 2000 Yoga instructor and Teacher  1982 Textile Design | Cape Technikon, Cape Town  1979 Grade XII | Wynberg Girls High School, Cape Town |

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| EMPLOYMENT **My Furniture** –  **Product Manager**  Key Tasks: Buying on analysis, Drive Sales, Marketing, Import Logistics  Key Contributions:   Accelerated turnover up to a R700K within first year through highlighting and executing additional structural changes, which resulted a further increase of turnover by 650 % over the next two years.   Triggered turnover from R44K to R3M and reduced size of the range through conducting sales analysis and identifying new opportunities.  **KCX International** –  **Account Manager**  *Key Tasks: Highlighted and soliciting new business to meet and surpass predefined targets and grow account base.*  Key Contribution:   Secured 45K unit children’s wear order with Woolworths as well as accomplished Truworths as a high-potential client by delivering effective presentation, identifying customer requirements.  **Texlink International**  **Fabric Agent**  Key Tasks: Sourcing Internationally and presenting fabric ranges to Blue Chip Retailers.  Key Contribution:   Secured biggest meterage ordered of one quality in company. |